



**Lower
Manhattan
Cultural
Council**

EMPOWERING ARTISTS,
INVESTED IN COMMUNITY

FUNDRAISING FUNDAMENTALS

The Funding Ecosystem:

What You Should Know Before You Start Fundraising

INFORMATION RESOURCES FOR GRANTSEEKERS

ONLINE DATABASES OF GRANTS AND RESOURCES

NYFA Source, New York Foundation for the Arts

NYFA Source is the most extensive national directory of awards, services, and publications for individual artists. Listings include over 12,000 awards, services and publications for individual artists and art professionals across the country. More programs are added every day to this online database. Tutorials on using the system are offered periodically by NYFA staff.
source.nyfa.org

The Foundation Center

Established in 1956, Foundation Center is the leading source of information about philanthropy worldwide. Foundation Center maintains the most comprehensive database on U.S. and, increasingly, global grantmakers and their grants — a robust, accessible knowledge bank for the sector, including more than 108,000 foundations, corporate donors, and grantmaking public charities in the U.S. and over 3 million of their recent grants. It also operates research, education, and training programs designed to advance knowledge of philanthropy at every level. Thousands of people visit Foundation Center's website each day and are served in its five library/learning centers and at more than 470 Funding Information Network locations nationwide and around the world. The website features Foundation Directory Online, an extensive search engine for finding grantmakers, available for free and at subscription levels that offer increased information access —including a dedicated search engine for individual artists. The New York grants library is at 79 Fifth Avenue.

www.foundationcenter.org

PEN American Center

PEN's *Grants & Awards* database is available for a low annual subscription, and contains more than 1,500 listings of domestic and foreign grants, literary awards, fellowships, and residencies. *Grants & Awards* is a comprehensive online database available to writers of all income brackets, at work in all genres, and at various levels of achievement. Search by keyword, genre, organization, or deadline. Updated every month, *Grants & Awards* is assured to offer the most current listings online.

www.pen.org

NONPROFIT/PHILANTHROPIC PUBLICATIONS

Find out what grantmakers, development officers and nonprofits are thinking and talking about by subscribing to nonprofit and philanthropic publications. Requests for proposals, new programs, trends and research are available that might help your fundraising efforts.

The Grantmakers in the Arts (GIA) Reader

Anyone can subscribe to the *GIA Reader*. Artists, grantmakers, arts managers, cultural critics, and historians contribute to GIA's periodical, the *Grantmakers in the Arts Reader*, which features readings on arts and culture, reports from arts grantmakers, and summaries of recently published reports, books, and studies.
www.giarts.org

The Chronicle of Philanthropy

The Chronicle of Philanthropy is the newspaper of the nonprofit world. It is the No. 1 news source, in print and online, for charity leaders, fundraisers, grant makers, and other people involved in the philanthropic enterprise. Note: this publication covers multiple philanthropic sectors and is not arts-specific.
www.philanthropy.com

Philanthropy News Digest

Philanthropy News Digest (PND), a daily news service of the Foundation Center, is a compendium, in digest form, of philanthropy-related articles and features culled from print and electronic media outlets nationwide. PND offers listings of RFPs, jobs and classifieds for the sector, with a dedicated arts and culture RFP listing.
philanthropynewsdigest.org

ARTS SERVICE ORGANIZATIONS: LINKS & NEWSLETTERS

Subscribe to newsletters and follow the work of arts and arts service organizations that best fit your needs, discipline, and community to learn about new opportunities. A few to get you started:

A.R.T. /New York (theater)	The Laundromat Project
Aljira, a Center for Contemporary Art	Lower Manhattan Cultural Council
Asian American Arts Alliance	Made in NY Media Center
Chamber Music America	New Music USA
Creative Capital	New York Live Arts
CUE Art Foundation (visual arts)	New York Foundation for the Arts
Dance NYC/ Dance USA	Northern Manhattan Arts Alliance
Eyebeam (new media)	The Actors Fund (performing arts)
Fractured Atlas	The Field (performing arts)
Harlem Arts Alliance	Theater Communications Group
Harvestworks (new media)	Tribeca Film Center
Independent Feature Project (film)	Women Make Movies

FUNDER LISTS AND CREDITS

Pay special attention to the supporters named in performance programs, brochures, catalogues, wall texts and promotional material for projects or artists whose work has an affinity to your own.